

# BECOME ONE OF US.



## CAREERS AT ONEOK FOR BUSINESS, FINANCE, ECONOMICS, ENERGY MANAGEMENT GRADUATES

Congratulations! You're working hard to earn your degree and will be ready to hit the ground running at a great company where you can put your skills and expertise to use. You're looking for ONEOK, the ONE to Work For - a stable, successful and friendly company that offers competitive compensation and great benefits, while providing the flexibility you need to still have a life outside of work. ONEOK is seeking a limited number of students majoring in Business, Finance, Economics, Energy Management and related degrees who will graduate and be available for full-time employment prior to June 2012. Apply for an on-campus interview through your campus career services center and submit your resume online at [www.theonetoworkfor.com](http://www.theonetoworkfor.com), where you can also find out when ONEOK is scheduled to visit your school. ONEOK is an equal employment opportunity employer.

**Are You the  
ONE We're  
Looking For?**

### Requirements

- Bachelor's or Master's degree in Business, Finance, Economics, Energy Management or related discipline.
- Demonstrated people skills to interact, negotiate, advise and communicate effectively
- Demonstrated ability to research, compile and prepare reports, studies, forecasts, financial models, and correspondence
- Critical thinking skills; ability to effectively analyze and interpret information and problem solve.
- Ability to develop and present information to groups and individuals.





## A Career at ONEOK for Business, Finance, Economics, Energy Management Graduates

Below are some of the positions in which you could be placed at ONEOK in either Tulsa, Oklahoma, or one of the other ONEOK offices (Oklahoma City; Overland Park, Kansas; Austin, Texas, etc.)

### **Natural Gas Pipeline or Natural Gas Liquids Pipeline Scheduler:**

- Initiate, schedule and monitor daily nominations to maintain pipeline integrity and minimize shipper or customer imbalances. Interact with internal and external customers regarding nominations, allocations, billing, imbalances, daily flow and operational orders. Coordinate with traders regarding overall daily scheduling and balancing

positions on interstate and intrastate pipelines; report any problems to traders regarding flow of gas or natural gas liquids. Calculate, prepare, and assist in analyzing information or reports.

### **Financial Analyst:**

- Assist with preparation and maintenance of financial models pertaining to gas gathering, natural gas liquids, transportation, storage, distribution, and/or energy services. Perform economic analysis activities related to business development projects, capital projects, acquisitions and/or other strategic opportunities. Assess profitability, returns and value of acquisitions or apply standardized financial metrics to evaluate profitability measurements, return on invested

capital, cost of capital benchmarks and earnings impact.

### **Natural Gas Transportation Services Representative:**

- Assist with development and administration of contracts and agreements related to Pipeline Capacity Leases (PCLs), Gas Transportation Agreements (GTAs), negotiated transportation, gas service and minimum usage. Interact and negotiate with employees of gas marketing and pipeline companies, power plants, large industrial and commercial customers, and others regarding transportation rates, storage capacity, etc. Coordinate transportation services activities with employees in other departments or divisions including gas accounting, gas control, volume control, and gas marketing.

### **Contracts Analyst:**

- Prepare, negotiate, interpret and maintain gas supply contracts or service contracts pertaining to gas purchase, gas sales, transport, interconnects and processing agreements, related transactions and information or operating, maintenance and construction projects. Compile and analyze ad hoc reports for supply managers and others. Research legal documents to ensure compliance with contract terms and state and federal regulations.